



Reese King

Real Estate Agent

Las Vegas, NV 89147
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[LinkedIn](#) | [Portfolio](#)

Real estate agent with five years of experience representing buyers and sellers in residential markets. Skilled in lead generation, contract negotiation, and local market analysis. Known for exceeding sales goals and building strong client relationships through responsive service.

PROFESSIONAL EXPERIENCE

Real Estate Agent

Platinum Realty Group | Las Vegas, NV | March 2020 - Present

- Closed over \$12 million in residential transactions annually, consistently ranking in the top 10% of regional agents
- Hosted 80+ open houses and virtual tours yearly, converting 27% of showings into signed contracts
- Negotiated price adjustments and contingencies on behalf of clients, saving an average of \$15,400 per transaction

Real Estate Assistant

Southwest Urban Homes | Henderson, NV | May 2018 - February 2020

- Managed listing uploads, MLS entries, and showing coordination for a team of four licensed agents
- Prepared CMAs and property brochures that improved team closing rates by 18% across 12 months
- Responded to client inquiries and maintained database of over 500 leads using CRM software

CERTIFICATIONS

Nevada Real Estate License

Nevada Real Estate Division | 2018

Certified Residential Specialist (CRS)

Residential Real Estate Council | 2021

EDUCATION

Bachelor of Arts (B.A.) Business Communication

University of Nevada, Las Vegas, NV | May 2017

KEY SKILLS

- Contract drafting - Expert
- CRM management - Proficient
- Market research - Competent
- Negotiation strategy - Amateur
- Property staging - Beginner